PIPP FAQs Current as of April 14, 2020 (updated as needed on a daily basis)

PIPP-1: Is it a requirement that the Officer of the Bidder sign the Binding Bid Agreement included within the Bid Form or can another representative sign this certification? Additionally, can this certification be signed using an electronic signature as our team is currently working remotely?

A: It is not a requirement that only the Officer of the Bidder can sign the Binding Bid Agreement included as part of the Bid Proposal Form. The individual who signs the Binding Bid Agreement must either be the Officer of the Bidder or a Representative named in the Expression of Interest Form and must be authorized to submit the Bid. Please provide us a follow-up to this response if the Representative is not authorized by your company policy to sign the Binding Bid Agreement or if you anticipate other issues with the requirements given that at this time you are working remotely.

Additionally, due to emergency measures enacted in the wake of COVID-19, an electronic signature may be used to sign the Binding Bid Agreement in the Bid Form. Please note that if an electronic signature is used to sign the Binding Bid Agreement, the individual providing the electronic signature will be required to confirm via phone the authenticity of the electronic signature and provide the security code assigned and provided to the bidder with its Notification of Qualification. *Posted* 4/1/2020

PIPP-2: Where can I find the calendar for the upcoming PIPP RFP?

A: The calendar for the 2020 PIPP RFP was posted to the PIPP RFP page of the CBP website on March 23, 2020. *Posted* 4/1/2020

PIPP-3: Can we submit an electronic Pre-Bid Letter of Credit with our Registration Materials instead of a hard copy original?

A: Please note that there is not a Pre-Bid Letter of Credit for the PIPP RFP. The letter of credit in the form of Attachment E to the PIPP Agreement is required as part of the Registration Materials if a bidder makes an election to submit financial guarantees in the form of a letter of credit.

Assuming the request relates to the possibility of providing an electronic Letter of Credit for the upcoming PIPP RFP, AEP Ohio would need to review the proposed terms of such a Letter of Credit before it could make any assessment of whether such an electronic Letter of Credit is acceptable. You may request that your bank provide a form of electronic Letter of Credit for AEP Ohio's review. AEP Ohio will review the proposed form and make an assessment as to whether an electronic Letter of Credit would be acceptable.

Please note that AEP Ohio will consider only those changes to the letter of credit in the form of Attachment E to the PIPP Agreement strictly necessary to allow for the Letter of

Credit to be an electronic Letter of Credit and for AEP Ohio to be able to effect a draw electronically. Any other changes will not be considered and will be rejected. *Posted* 4/8/2020

PIPP-4: It seems that the number of PIPP customers typically increases early in the year and then gradually decreases each month the rest of the year. Is there a reason for this pattern and does AEP Ohio expect this trend to continue through 2020?

A: AEP Ohio does not provide load analysis or forecast for PIPP customers or PIPP Load. Each bidder is responsible for its own independent assessment of all sources of information that may be pertinent and is responsible for making all investigations it deems necessary or advisable in its sole discretion before deciding to participate in any auction under the PIPP RFP. *Posted* 4/14/2020